

# Tahoe Sierra MLS - November Sales Statistics 2023

| Area                      | Northshore Lake Tahoe |     |     | West Shore Lake Tahoe |     |     | Alpine/Squaw TRC |     |     | Northstar |     |     | Truckee |     |     | Tahoe Donner |     |     | Other |     |     | Total |     |     |
|---------------------------|-----------------------|-----|-----|-----------------------|-----|-----|------------------|-----|-----|-----------|-----|-----|---------|-----|-----|--------------|-----|-----|-------|-----|-----|-------|-----|-----|
| Type                      | SF                    | CND | OTH | SF                    | CND | OTH | SF               | CND | OTH | SF        | CND | OTH | SF      | CND | OTH | SF           | CND | OTH | SF    | CND | OTH | SF    | CND | OTH |
| Active Listings 11/23     | 23                    | 17  | 0   | 29                    | 0   | 0   | 23               | 10  | 0   | 7         | 10  | 0   | 82      | 16  | 0   | 33           | 5   | 0   | 53    | 1   | 3   | 250   | 59  | 3   |
| Sold Listings 11/23       | 13                    | 2   | 1   | 7                     | 1   | 0   | 2                | 10  | 0   | 1         | 4   | 0   | 16      | 6   | 0   | 19           | 0   | 0   | 6     | 0   | 0   | 64    | 23  | 1   |
| \$299,999 or less         |                       |     |     |                       |     |     |                  |     |     |           | 1   |     |         | 1   |     |              |     |     |       |     |     | 0     | 2   | 0   |
| \$300,000 - \$499,999     |                       |     |     |                       |     |     |                  |     |     |           |     |     |         |     |     |              |     |     | 1     |     |     | 1     | 0   | 0   |
| \$500,000 - \$699,999     | 2                     |     |     | 2                     |     |     |                  | 1   |     |           | 1   |     | 4       |     |     | 1            |     |     | 2     |     |     | 11    | 2   | 0   |
| \$700,000 - \$899,999     |                       |     | 1   | 1                     |     |     |                  | 4   |     |           |     |     | 4       | 1   |     | 5            |     |     | 1     |     |     | 11    | 5   | 1   |
| \$900,000 - \$1,199,999   | 4                     | 1   |     | 1                     |     |     |                  | 5   |     |           | 1   |     | 2       |     |     | 3            |     |     | 1     |     |     | 11    | 7   | 0   |
| \$1,200,000 - \$1,499,999 | 3                     |     |     |                       | 1   |     |                  |     |     |           |     |     | 1       |     |     | 4            |     |     |       |     |     | 8     | 1   | 0   |
| \$1,500,000 - \$1,999,999 | 1                     | 1   |     | 1                     |     |     |                  | 1   |     | 1         |     |     | 1       | 2   |     | 5            |     |     |       |     |     | 10    | 3   | 0   |
| \$2,000,000 - \$2,999,999 | 2                     |     |     |                       |     |     |                  |     |     |           |     |     | 3       | 2   |     | 1            |     |     | 1     |     |     | 7     | 2   | 0   |
| \$3,000,000 - \$4,999,999 |                       |     |     | 2                     |     |     |                  | 1   |     |           | 1   |     |         |     |     |              |     |     |       |     |     | 3     | 1   | 0   |
| \$5,000,000 - \$7,999,999 | 1                     |     |     |                       |     |     |                  |     |     |           |     |     |         |     |     |              |     |     |       |     |     | 1     | 0   | 0   |
| \$8,000,000 - \$9,999,999 |                       |     |     |                       |     |     |                  |     |     |           |     |     | 1       |     |     |              |     |     |       |     |     | 1     | 0   | 0   |
| \$10,000,000 or more      |                       |     |     |                       |     |     |                  |     |     |           |     |     |         |     |     |              |     |     |       |     |     | 0     | 0   | 0   |

\*TSMLS information deemed reliable, but not guaranteed

# Tahoe Sierra MLS - November Analysis 2023

| SF SOLD ANALYSIS | N Shore      | W Shore      | Alpine/<br>Squaw | Northstar   | Truckee      | Tahoe<br>Donner | Out of Area |
|------------------|--------------|--------------|------------------|-------------|--------------|-----------------|-------------|
| No. of Lisitngs  | 13           | 7            | 2                | 1           | 16           | 19              | 6           |
| Dollar Volume    | \$23,379,500 | \$11,059,000 | \$4,950,000      | \$1,650,000 | \$28,087,975 | \$23,852,000    | \$5,763,000 |
| Average Price    | \$1,798,423  | \$1,579,857  | \$2,475,000      | \$1,650,000 | \$1,755,498  | \$1,255,368     | \$960,500   |
| Median Price     | \$1,200,000  | \$1,080,000  | \$2,475,000      | \$1,650,000 | \$907,500    | \$1,220,000     | \$720,000   |
| Average DOM      | 39           | 86           | 162              | 50          | 40           | 41              | 95          |

| CND SOLD ANALYSIS | N Shore     | W Shore     | Alpine/<br>Squaw | Northstar   | Truckee     | Tahoe<br>Donner | Out of Area |
|-------------------|-------------|-------------|------------------|-------------|-------------|-----------------|-------------|
| No. of Lisitngs   | 2           | 1           | 10               | 4           | 6           | 0               | 0           |
| Dollar Volume     | \$2,750,000 | \$1,225,000 | \$8,309,000      | \$5,391,000 | \$9,110,000 | \$0             | \$0         |
| Average Price     | \$1,375,000 | \$1,225,000 | \$830,900        | \$1,347,750 | \$1,518,333 | \$0             | \$0         |
| Median Price      | \$1,375,000 | \$1,225,000 | \$857,000        | \$778,000   | \$1,657,500 | \$0             | \$0         |
| Average DOM       | 74          | 143         | 32               | 9           | 89          | 0               | 0           |

| OTH SOLD ANALYSIS | N Shore   | W Shore | Alpine/<br>Squaw | Northstar | Truckee | Tahoe<br>Donner | Out of Area |
|-------------------|-----------|---------|------------------|-----------|---------|-----------------|-------------|
| No. of Lisitngs   | 1         | 0       | 0                | 0         | 0       | 0               | 0           |
| Dollar Volume     | \$725,000 | \$0     | \$0              | \$0       | \$0     | \$0             | \$0         |
| Average Price     | \$725,000 | \$0     | \$0              | \$0       | \$0     | \$0             | \$0         |
| Median Price      | \$725,000 | \$0     | \$0              | \$0       | \$0     | \$0             | \$0         |
| Average DOM       | 4         | 0       | 0                | 0         | 0       | 0               | 0           |