

# Tahoe Sierra MLS - August Sales Statistics 2020

| Area                      | Northshore Lake Tahoe |     |     | West Shore Lake Tahoe |     |     | Alpine/Squaw TRC |     |     | Northstar |     |     | Truckee |     |     | Tahoe Donner |     |     | Other |     |     | Total |     |     |
|---------------------------|-----------------------|-----|-----|-----------------------|-----|-----|------------------|-----|-----|-----------|-----|-----|---------|-----|-----|--------------|-----|-----|-------|-----|-----|-------|-----|-----|
| Type                      | SF                    | CND | OTH | SF                    | CND | OTH | SF               | CND | OTH | SF        | CND | OTH | SF      | CND | OTH | SF           | CND | OTH | SF    | CND | OTH | SF    | CND | OTH |
| Active Listings 08/20     | 43                    | 12  | 2   | 35                    | 3   | 0   | 28               | 42  | 0   | 9         | 25  | 0   | 64      | 4   | 1   | 25           | 5   | 0   | 90    | 3   | 4   | 294   | 94  | 7   |
| Sold Listings 08/20       | 38                    | 13  | 0   | 26                    | 3   | 0   | 10               | 3   | 0   | 13        | 17  | 0   | 83      | 16  | 0   | 37           | 6   | 0   | 36    | 3   | 1   | 243   | 61  | 1   |
| \$299,999 or less         |                       | 4   |     |                       |     |     | 1                |     |     |           | 1   |     |         | 1   |     |              | 3   |     | 7     |     | 1   | 8     | 9   | 1   |
| \$300,000 - \$499,999     | 2                     | 9   |     | 1                     | 1   |     |                  | 1   |     |           | 8   |     | 10      |     |     | 1            | 2   |     | 8     | 2   |     | 22    | 23  | 0   |
| \$500,000 - \$699,999     | 9                     |     |     | 9                     |     |     |                  | 2   |     |           | 2   |     | 16      | 4   |     | 12           | 1   |     | 7     |     |     | 53    | 9   | 0   |
| \$700,000 - \$899,999     | 7                     |     |     | 4                     | 1   |     |                  |     |     | 4         | 1   |     | 12      | 3   |     | 10           |     |     | 3     |     |     | 40    | 5   | 0   |
| \$900,000 - \$1,199,999   | 6                     |     |     | 7                     |     |     | 3                |     |     | 3         | 1   |     | 7       | 4   |     | 5            |     |     | 2     | 1   |     | 33    | 6   | 0   |
| \$1,200,000 - \$1,499,999 | 6                     |     |     | 2                     |     |     | 2                |     |     | 1         | 1   |     | 3       | 3   |     | 4            |     |     | 2     |     |     | 20    | 4   | 0   |
| \$1,500,000 - \$1,999,999 | 1                     |     |     | 2                     |     |     | 3                |     |     | 3         | 2   |     | 15      | 1   |     | 5            |     |     | 1     |     |     | 30    | 3   | 0   |
| \$2,000,000 - \$2,999,999 | 2                     |     |     | 1                     |     |     | 1                |     |     | 1         | 1   |     | 11      |     |     |              |     |     | 2     |     |     | 18    | 1   | 0   |
| \$3,000,000 - \$4,999,999 | 4                     |     |     |                       | 1   |     |                  |     |     | 1         |     |     | 5       |     |     |              |     |     |       |     |     | 10    | 1   | 0   |
| \$5,000,000 - \$7,999,999 |                       |     |     |                       |     |     |                  |     |     |           |     |     | 1       |     |     |              |     |     | 2     |     |     | 3     | 0   | 0   |
| \$8,000,000 - \$9,999,999 | 1                     |     |     |                       |     |     |                  |     |     |           |     |     | 2       |     |     |              |     |     |       |     |     | 3     | 0   | 0   |
| \$10,000,000 or more      |                       |     |     |                       |     |     |                  |     |     |           |     |     | 1       |     |     |              |     |     | 2     |     |     | 3     | 0   | 0   |

\*TSMLS information deemed reliable, but not guaranteed

# Tahoe Sierra MLS - August Analysis 2020

| SF SOLD ANALYSIS | N Shore      | W Shore      | Alpine/<br>Squaw | Northstar    | Truckee       | Tahoe<br>Donner | Out of Area  |
|------------------|--------------|--------------|------------------|--------------|---------------|-----------------|--------------|
| No. of Lisitngs  | 38           | 26           | 10               | 13           | 83            | 37              | 36           |
| Dollar Volume    | \$55,860,000 | \$24,251,000 | \$13,340,000     | \$19,549,115 | \$144,258,770 | \$34,890,910    | \$88,981,522 |
| Average Price    | \$1,470,000  | \$932,730    | \$1,334,000      | \$1,503,778  | \$1,738,057   | \$942,994       | \$2,471,708  |
| Median Price     | \$957,000    | \$794,500    | \$1,305,000      | \$1,135,000  | \$1,100,000   | \$821,000       | \$567,500    |
| Average DOM      | 49           | 27           | 30               | 85           | 57            | 25              | 122          |

| CND SOLD ANALYSIS | N Shore     | W Shore     | Alpine/<br>Squaw | Northstar    | Truckee      | Tahoe<br>Donner | Out of Area |
|-------------------|-------------|-------------|------------------|--------------|--------------|-----------------|-------------|
| No. of Lisitngs   | 13          | 3           | 3                | 17           | 16           | 6               | 3           |
| Dollar Volume     | \$4,799,850 | \$5,549,815 | \$1,635,000      | \$13,620,000 | \$14,564,687 | \$2,092,900     | \$1,787,500 |
| Average Price     | \$369,219   | \$1,849,938 | \$545,000        | \$801,176    | \$910,292    | \$348,816       | \$595,833   |
| Median Price      | \$425,000   | \$702,815   | \$585,000        | \$480,000    | \$915,000    | \$295,000       | \$482,500   |
| Average DOM       | 27          | 357         | 30               | 62           | 43           | 58              | 126         |

| OTH SOLD ANALYSIS | N Shore | W Shore | Alpine/<br>Squaw | Northstar | Truckee | Tahoe<br>Donner | Out of Area |
|-------------------|---------|---------|------------------|-----------|---------|-----------------|-------------|
| No. of Lisitngs   | 0       | 0       | 0                | 0         | 0       | 0               | 1           |
| Dollar Volume     | \$0     | \$0     | \$0              | \$0       | \$0     | \$0             | \$142,000   |
| Average Price     | \$0     | \$0     | \$0              | \$0       | \$0     | \$0             | \$142,000   |
| Median Price      | \$0     | \$0     | \$0              | \$0       | \$0     | \$0             | \$142,000   |
| Average DOM       | 0       | 0       | 0                | 0         | 0       | 0               | 319         |