

Tahoe Sierra MLS - 1st Quarter Sold Analysis 2012

| SF Sold Analysis | N Shore | W Shore | Alpine/Squaw TRC | Northstar | Truckee | Tahoe Donner | Lahontan | Out of Area |
|------------------|--------------|--------------|------------------|-------------|--------------|--------------|-------------|-------------|
| No. of Lisitngs | 31 | 34 | 6 | 7 | 56 | 60 | 3 | 15 |
| Dollar Volume | \$29,128,078 | \$16,489,010 | \$5,233,000 | \$4,970,000 | \$22,350,790 | \$29,664,911 | \$5,475,000 | \$4,790,000 |
| Average Price | \$939,615 | \$484,970 | \$872,166 | \$710,000 | \$399,121 | \$494,415 | \$1,825,000 | \$319,333 |
| Median Price | \$385,000 | \$327,500 | \$850,000 | \$570,000 | \$312,500 | \$442,500 | \$1,950,000 | \$250,000 |
| Average DOM | 168 | 131 | 351 | 65 | 96 | 117 | 264 | 167 |
| | | | | | | | | |

| CND Sold Analysis | N Shore | W Shore | Alpine/Squaw TRC | Northstar | Truckee | Tahoe Donner | Lahontan | Out of Area |
|-------------------|-------------|---------|------------------|-------------|-------------|--------------|----------|-------------|
| No. of Lisitngs | 14 | 0 | 5 | 11 | 6 | 8 | 0 | 0 |
| Dollar Volume | \$3,387,350 | \$0 | \$1,630,000 | \$7,305,100 | \$1,523,900 | \$1,852,000 | \$0 | \$0 |
| Average Price | \$241,953 | \$0 | \$326,000 | \$664,100 | \$253,983 | \$231,500 | \$0 | \$0 |
| Median Price | \$204,000 | \$0 | \$245,000 | \$575,000 | \$229,950 | \$265,500 | \$0 | \$0 |
| Average DOM | 131 | 0 | 122 | 112 | 409 | 117 | 0 | 0 |
| | | | | | | | | |

| OTH Sold Analysis | N Shore | W Shore | Alpine/Squaw TRC | Northstar | Truckee | Tahoe Donner | Lahontan | Out of Area |
|-------------------|-----------|---------|------------------|-----------|-----------|--------------|----------|-------------|
| No. of Lisitngs | 3 | 0 | 0 | 6 | 5 | 2 | 0 | 2 |
| Dollar Volume | \$304,500 | \$0 | \$0 | \$947,000 | \$232,200 | \$73,000 | \$0 | \$207,000 |
| Average Price | \$101,500 | \$0 | \$0 | \$157,833 | \$46,440 | \$36,500 | \$0 | \$103,500 |
| Median Price | \$80,000 | \$0 | \$0 | \$130,000 | \$48,000 | \$36,500 | \$0 | \$103,500 |
| Average DOM | 61 | 0 | 0 | 326 | 288 | 316 | 0 | 25 |
| | | | | | | | | |